VIRGINIA PORT AUTHORITY RESOLUTION 20-7

RESOLUTION AUTHORIZING MODIFICATION OF SERVICE AGREEMENT WITH VIRGINIA INTERNATIONAL TERMINALS TO REQUIRE COMMERCIALLY REASONABLE EFFORTS TO IMPLEMENT A SINGLE STEVEDORE MODEL

WHEREAS, Virginia International Terminals, LLC ("VIT") operates the marine terminals owned by the Virginia Port Authority (the "Authority") pursuant to a Terminal Operator Agreement dated as of September 25, 2018 (the "Agreement");

WHEREAS, in-depth analysis of terminal operations in Virginia, as well as other marine terminals with a single operator which performs stevedoring and terminal services, indicate that the single stevedore model in Virginia would materially enhance safety, productivity, and profitability and would attract more containerized cargo to Virginia's terminals. The positive economic impact for Virginia could exceed \$23 million in addition to intangible benefits such as enhanced safety and reduced administrative resources; and

WHEREAS, VIT's agreement with the stevedores currently working at the terminals expires on September 30, 2020. The Authority, acting through its Board of Commissioners (the "Board") adopts this Resolution for a single stevedore model at the Authority's container terminals.

NOW, THEREFORE, IT IS RESOLVED by the Board of the Authority as follows:

- Section I. <u>Single Stevedore Model</u>. The Executive Director of the Authority ("<u>Executive Director</u>") is authorized and directed to cause the Agreement to be modified to require VIT to use commercially reasonable efforts to implement a single stevedore model at Norfolk International Terminals and Virginia International Gateway.
- Section 2. <u>Ratification; Further Action</u>. All prior actions by the VPA in furtherance of this resolution are ratified and affirmed. The officers and staff of the Authority are hereby authorized to take such actions and deliver such additional documents as they may in their discretion deem necessary or proper in connection with the single stevedore model herein authorized.
- Section 3. <u>Effective Date</u>. This Resolution shall take effect immediately upon its adoption.

PASSED AND ADOPTED this 19th day of May, 2020.

John G. Milliken, Chairman

Attest:

Debra J. McNulty, Secretary