

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
COMBINED STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Budgeted and Forecasted Year Ending June 30, 2022 and Budgeted Year Ending June 30, 2023

	FY22 Budget	FY22 Forecast (as of 2/16/2022)	FY23 Budget	FY22 Forecast to FY23 Budget	
Total Container Volume	1,736,799	1,966,517	2,045,893	79,376	4.0%
Operating Revenues:					
Terminal operating revenues	\$ 586,533,546	\$ 759,518,530	\$ 773,371,058	\$ 13,852,528	1.8%
Other revenues	13,042,629	18,447,382	19,754,303	1,306,921	7.1%
Operating revenues - Grants	1,469,453	3,961,744	937,500	(3,024,244)	-76.3%
Total operating revenues	\$ 601,045,628	\$ 781,927,656	\$ 794,062,861	\$ 12,135,205	1.6%
Operating Expenses:					
Terminal operations	\$ 225,675,429	\$ 249,534,218	\$ 267,272,199	\$ 17,737,981	7.1%
Terminal maintenance	106,560,961	112,940,883	124,938,739	11,997,856	10.6%
General and administrative	58,814,310	55,808,587	61,259,818	5,451,231	9.8%
Depreciation and Amortization	175,434,700	190,002,592	197,983,050	7,980,458	4.2%
Total operating expenses	\$ 566,485,400	\$ 608,286,280	\$ 651,453,806	\$ 43,167,526	7.1%
Operating income (loss)	\$ 34,560,228	\$ 173,641,376	\$ 142,609,055	\$ (31,032,321)	-17.9%
EBITDA	\$ 209,994,928	\$ 363,643,968	\$ 340,592,105	\$ (23,051,863)	-6.3%
EBITDA Margin	34.9%	46.5%	42.9%		
Non-operating Revenues (Expenses):					
Investment income	\$ 5,289,740	\$ 5,348,038	\$ 8,863,635	\$ 3,515,597	65.7%
Interest expense	(155,741,334)	(173,956,603)	(180,969,679)	(7,013,076)	4.0%
Revenues from federal sources	21,828,410	9,287,206	48,635,400	39,348,194	423.7%
Revenues from state sources	17,363,084	17,959,779	46,850,100	28,890,321	160.9%
Revenues from private sources	-	-	33,925,000	33,925,000	100.0%
Other income (expense)	(3,353,829)	(3,365,894)	(4,010,142)	(644,248)	19.1%
Gain/(loss) on disposals	-	996,221	-	(996,221)	-100.0%
Income (loss) before capital contributions and transfers	\$ (114,613,929)	\$ (143,731,253)	\$ (46,705,686)	\$ 97,025,567	-67.5%
contributions and transfers	\$ (80,053,701)	\$ 29,910,123	\$ 95,903,369	\$ 65,993,246	220.6%
Capital Contributions and Transfers:					
Commonwealth Port Fund allocation	\$ 45,000,000	\$ 54,375,236	\$ 59,090,326	\$ 4,715,090	8.7%
Payments to federal government - channel dredging	(46,900,000)	(13,291,289)	(79,845,000)	(66,553,711)	500.7%
Proceeds (to) from primary government	45,700,000	12,159,589	79,020,000	66,860,411	549.9%
Increase (Decrease) in Net Position	\$ (36,253,701)	\$ 83,153,659	\$ 154,168,695	\$ 71,015,036	85.4%

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Budgeted Year Ending June 30, 2023

	Primary Government		Component Unit		Total
	Virginia Port Authority		Virginia International Terminals, LLC	Eliminations	
Operating Revenues:					
Terminal operating revenues	\$ -	\$ 773,371,058	\$ -	\$ -	\$ 773,371,058
Other revenues	20,044,643	(290,340)	-	-	19,754,303
Other Revenues - Grants	937,500	-	-	-	937,500
Operating revenues from component unit	307,020,716	-	(307,020,716)	-	-
Total operating revenues	\$ 328,002,859	\$ 773,080,718	\$ (307,020,716)	\$ -	\$ 794,062,861
Operating Expenses:					
Terminal operations	\$ 4,950,286	\$ 262,321,913	\$ -	\$ -	\$ 267,272,199
Terminal maintenance	7,015,808	117,922,931	-	-	124,938,739
General and administrative	20,545,847	40,713,971	-	-	61,259,818
Depreciation and Amortization	167,953,318	30,029,732	-	-	197,983,050
Payments due to Authority	-	307,020,716	(307,020,716)	-	-
Total operating expenses	\$ 200,465,259	\$ 758,009,263	\$ (307,020,716)	\$ -	\$ 651,453,806
Operating income (loss)	\$ 127,537,600	\$ 15,071,455	\$ -	\$ -	\$ 142,609,055
Non-operating Revenues (Expenses):					
Investment income	\$ 7,919,277	\$ 944,358	\$ -	\$ -	\$ 8,863,635
Interest expense	(177,325,036)	(3,644,643)	-	-	(180,969,679)
Revenues from federal sources	48,635,400	-	-	-	48,635,400
Revenues from state sources	46,850,100	-	-	-	46,850,100
Revenues from private sources	33,925,000	-	-	-	33,925,000
Other income (expense)	(4,010,142)	-	-	-	(4,010,142)
Income (loss) before capital contributions and transfers	\$ (44,005,401)	\$ (2,700,285)	\$ -	\$ -	\$ (46,705,686)
Income (loss) before capital contributions and transfers	\$ 83,532,199	\$ 12,371,170	\$ -	\$ -	\$ 95,903,369
Capital Contributions and Transfers:					
Commonwealth Port Fund allocation	\$ 59,090,326	\$ -	\$ -	\$ -	\$ 59,090,326
Payments to federal government - channel dredging	(79,845,000)	-	-	-	(79,845,000)
Proceeds (to) from primary government	79,020,000	-	-	-	79,020,000
Increase (Decrease) in Net Position	\$ 141,797,525	\$ 12,371,170	\$ -	\$ -	\$ 154,168,695

VIRGINIA PORT AUTHORITY
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Budgeted and Forecasted Year Ending June 30, 2022 and Budgeted Year Ending June 30, 2023

	FY22 Budget	FY22 Forecast (as of 2/16/2022)	FY23 Budget	FY22 Forecast to FY23 Budget
Operating Revenues:				
Other revenues	\$ 13,376,989	\$ 18,778,381	\$ 20,044,643	\$ 1,266,262
Operating revenues - Grants	1,469,453	3,961,744	937,500	(3,024,244)
Operating revenues from component unit	204,461,033	366,526,612	307,020,716	(59,505,896)
Total operating revenues	\$ 219,307,475	\$ 389,266,737	\$ 328,002,859	\$ (61,263,878)
Operating Expenses:				
Terminal operations	\$ 5,947,645	\$ 4,851,576	\$ 4,950,286	\$ 98,710
Terminal maintenance	5,111,757	4,611,446	7,015,808	2,404,362
General and administrative	18,654,481	17,582,948	20,545,847	2,962,899
Depreciation and Amortization	154,174,592	163,045,856	167,953,318	4,907,462
Total operating expenses	\$ 183,888,475	\$ 190,091,826	\$ 200,465,259	\$ 10,373,433
Operating income (loss)	\$ 35,419,000	\$ 199,174,911	\$ 127,537,600	\$ (71,637,311)
Non-operating Revenues (Expenses):				
Investment income	\$ 4,454,726	\$ 4,532,796	\$ 7,919,277	\$ 3,386,481
Interest expense	(154,033,763)	(170,926,369)	(177,325,036)	(6,398,667)
Revenues from federal sources	21,828,410	9,287,206	48,635,400	39,348,194
Revenues from state sources	17,363,084	17,959,779	46,850,100	28,890,321
Revenues from private sources	-	-	33,925,000	33,925,000
Other income (expense)	(3,353,829)	(3,365,894)	(4,010,142)	(644,248)
Gain/(loss) on disposals	-	1,025,839	-	(1,025,839)
Income (loss) before capital contributions and transfers	\$ (113,741,372)	\$ (141,486,643)	\$ (44,005,401)	\$ 97,481,242
Capital Contributions and Transfers:				
Commonwealth Port Fund allocation	\$ 45,000,000	\$ 54,375,236	\$ 59,090,326	\$ 4,715,090
Payments to federal government - channel dredging	(46,900,000)	(13,291,289)	(79,845,000)	(66,553,711)
Proceeds (to) from primary government	45,700,000	12,159,589	79,020,000	66,860,411
Increase (Decrease) in Net Position	\$ (34,522,372)	\$ 110,931,804	\$ 141,797,525	\$ 30,865,721

**VIRGINIA PORT AUTHORITY
BUDGET SUMMARY - CASH BASIS**

For the Budgeted and Forecasted Year Ending June 30, 2022 and Budgeted Year Ending June 30, 2023

	FY22 Budget	FY22 Forecast (as of 2/16/2022)	FY23 Budget
Revenues (all sources)			
Terminal Revenues	\$ 222,161,393	\$ 385,304,993	\$ 328,272,514
Shared Services	25,181,661	23,725,229	24,727,546
Commonwealth Port Fund Allocation	45,000,000	54,375,236	59,090,326
Grants	1,469,453	3,961,744	937,500
Total Revenue	<u>\$ 293,812,507</u>	<u>\$ 467,367,202</u>	<u>\$ 413,027,886</u>
Operating Expenditures			
Commerce Advertising	\$ 964,400	\$ 332,642	\$ 41,437
National & International Trade Services	6,029,801	5,143,644	4,543,575
General Management & Direction	24,235,093	24,048,954	27,729,961
Facilities Rent	94,171,042	95,351,585	101,472,666
Operations and Maintenance	15,538,840	13,289,688	12,952,037
Debt Service for Port Facilities	44,303,977	44,303,977	49,484,119
Security Services	10,051,758	9,516,295	10,687,651
Payments in Lieu of Taxes	1,303,529	1,303,529	1,368,705
Aid to Localities	2,000,000	1,912,826	2,000,000
Port Facilities Planning	412,853	145,385	18,446
Reversion to the General Fund	258,701	258,701	240,776
Total Operating Expenditures	<u>\$ 199,269,994</u>	<u>\$ 195,607,226</u>	<u>\$ 210,539,373</u>
Available for Capital Outlay	<u>\$ 94,542,513</u>	<u>\$ 271,759,976</u>	<u>\$ 202,488,513</u>
Capital Financing			
MELP	\$ 4,580,026	\$ 12,337,810	\$ 60,000,000
Private Grant funds	-	-	33,925,000
Federal Grant funds	17,428,621	9,287,206	48,635,400
State Proceeds - Channel Dredging	45,700,000	12,159,589	79,020,000
State Grant funds	13,818,710	17,959,779	46,850,100
Total Capital Financing Sources	<u>\$ 81,527,357</u>	<u>\$ 51,744,384</u>	<u>\$ 268,430,500</u>
Capital Expenditures			
Maintenance Reserve	\$ 2,000,000	\$ -	\$ -
Private Grant Projects	-	5,498,941	33,925,000
Cargo Handling Facilities	51,953,573	81,651,279	191,228,734
Federal Grant Projects	24,586,330	9,287,206	48,635,400
State Grant Projects	14,283,625	17,959,779	46,850,100
State Proceeds Projects	46,900,000	12,159,589	79,020,000
MELP	9,606,468	12,337,810	60,000,000
Total Capital Expenditures	<u>\$ 149,329,996</u>	<u>\$ 138,894,604</u>	<u>\$ 459,659,234</u>
Estimated Change in Fund Balance	<u>\$ 26,739,874</u>	<u>\$ 184,609,756</u>	<u>\$ 11,259,779</u>
Staff Positions	<u>238</u>	<u>218</u>	<u>225</u>
VPA Liquidity Reserve Balance	<u>\$ 9,494,972</u>	<u>\$ 9,494,972</u>	<u>\$ 9,895,520</u>
Revenue Stabilization Fund	<u>\$ 40,000,000</u>	<u>\$ 40,000,000</u>	<u>\$ 40,000,000</u>
Aggregate Net Revenue Coverage (1.1x test)	<u>1.91</u>	<u>3.38</u>	<u>2.76</u>
Aggregate Adjusted Net Revenue Coverage (1.25x test)	<u>2.09</u>	<u>3.56</u>	<u>2.93</u>
Net Revenue Coverage (1.0x test)	<u>1.82</u>	<u>3.30</u>	<u>2.67</u>
Fixed Obligation Coverage (1.0x test)	<u>1.79</u>	<u>3.07</u>	<u>2.39</u>

VIRGINIA PORT AUTHORITY
BUDGETED CASH FLOW SUMMARY
For the Budgeted Year Ending June 30, 2023

Terminal Revenues:

Revenues	\$	328,272,514
Shared Services		24,727,546

Operating Expenditures:

Commerce Advertising	41,437	
National & International Trade Services	4,543,575	
General Management & Direction	27,729,961	
GM&D - Facilities Rent	91,472,666	
Debt Service for Port Facilities	31,731,247	
Security Services	9,084,264	
Payments in Lieu of Taxes	1,368,705	
Port Facilities Planning	18,446	
Reversion to the General Fund	173,531	
Total Operating Expenditures		166,163,832
Capital Expenditures		182,169,139
VPA liquidity reserve adjustment and RSF adjustment		400,548
Budgeted Net Increase In/(Use of) Cash	<u>\$</u>	<u>4,266,541</u>

Commonwealth Port Fund:

Revenues including Grant Revenue	\$	59,358,463
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Operating Expenditures:

Operational & Reserve Maintenance	12,952,037	
Security Services	785,887	
Debt Service for Port Facilities	17,752,872	
Aid to Localities	2,000,000	
CPF - Facilities Rent	10,000,000	
Reversion to the General Fund	67,245	
Total Operating Expenditures		43,558,041
Capital Expenditures		9,059,595
Budgeted Net Increase In/(Use of) Cash	<u>\$</u>	<u>6,740,827</u>
Total All funds	<u>\$</u>	<u>11,007,368</u>

**VIRGINIA PORT AUTHORITY
FUTURE CAPITAL OUTLAY PROJECTS
BUDGETED YEAR ENDING JUNE 30, 2023**

Projects	Projected Cost
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Capital Projects:

North NIT Optimization - Civil Works	\$	432,000,000
Off-Shore Wind Project (PMT)		210,300,000
North NIT Optimization - Equipment & IT		90,000,000
Container Handling Equipment		93,435,000
Facility Improvements		36,155,000
North NIT Optimization - IT and Other		8,000,000
Light Equipment & Vehicles		6,465,000
Environmental		3,750,000
Maintenance Dredging		3,000,000
IT		2,075,000
Miscellaneous		600,000
Total	\$	885,780,000

Summary by source:

General Fund	\$	266,000,000
CPF Bond Issuance		166,000,000
Private Grants		154,300,000
Terminal Revenue Paygo		128,075,000
Federal Grants		61,750,000
MELP		60,000,000
State Grants		44,900,000
CPF Paygo		4,755,000
Total	\$	885,780,000

VIRGINIA INTERNATIONAL TERMINALS, LLC (Consolidated)
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Budgeted and Forecasted Year Ending June 30, 2022 and Budgeted Year Ending June 30, 2023

	FY22 Budget	FY22 Forecast (as of 2/16/2022)	FY23 Budget	FY22 Forecast to FY23 Budget
Operating Revenues:				
Terminal operating revenues	\$ 586,533,546	\$ 759,518,530	\$ 773,371,058	\$ 13,852,528
Other revenues	(334,360)	(330,999)	(290,340)	40,659
Operating Revenues -Grants	-	-	-	-
Total operating revenues	\$ 586,199,186	\$ 759,187,531	\$ 773,080,718	\$ 13,893,187
Operating Expenses:				
Terminal operations	\$ 219,727,784	\$ 244,682,642	\$ 262,321,913	\$ 17,639,271
Terminal maintenance	101,449,204	108,329,437	117,922,931	9,593,494
General and administrative	40,159,829	38,225,639	40,713,971	2,488,332
Depreciation and amortization	21,260,108	26,956,736	30,029,732	3,072,996
Payments due to Authority	204,461,033	366,526,612	307,020,716	(59,505,896)
Total operating expenses	\$ 587,057,958	\$ 784,721,066	\$ 758,009,263	\$ (26,711,803)
Operating income (loss)	\$ (858,772)	\$ (25,533,535)	\$ 15,071,455	\$ 40,604,990
Non-operating Revenues (Expenses):				
Investment income	\$ 835,014	\$ 815,242	\$ 944,358	\$ 129,116
Interest expense	(1,707,571)	(3,030,234)	(3,644,643)	(614,409)
Revenues from federal sources	-	-	-	-
Revenues from state sources	-	-	-	-
Revenues from private sources	-	-	-	-
Other income (expense)	-	-	-	-
Gain/(loss) on disposals	-	(29,618)	-	29,618
Income (loss) before capital contributions and transfers	\$ (872,557)	\$ (2,244,610)	\$ (2,700,285)	\$ (455,675)
Capital Contributions and Transfers:				
Commonwealth Port Fund allocation	\$ -	\$ -	\$ -	\$ -
Payments to federal government - channel dredging	-	-	-	-
Proceeds (to) from primary government	-	-	-	-
Increase (Decrease) in Net Position	\$ (1,731,329)	\$ (27,778,145)	\$ 12,371,170	\$ 40,149,315

**VIRGINIA INTERNATIONAL TERMINALS, LLC
FUTURE CAPITAL OUTLAY PROJECTS
BUDGETED YEAR ENDING JUNE 30, 2023**

Projects	Projected Cost
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Capital Projects:

Light Equipment & Vehicles	\$ 10,587,000
IT	2,911,703
Container Handling Equipment	2,630,000
Miscellaneous	997,000
Total	\$ 17,125,703